

# 3 Major Market Trends Driving the Warehouse Industry Today...



North America +18.1% Latin America



Central and East Asia Pacific

#### WAREHOUSE MARKET DEMAND SHIFT



Long-term storage for Brick and



<u>Fulfillment</u> centers for products

#### SPEED, EFFICIENCY, AND SAFETY

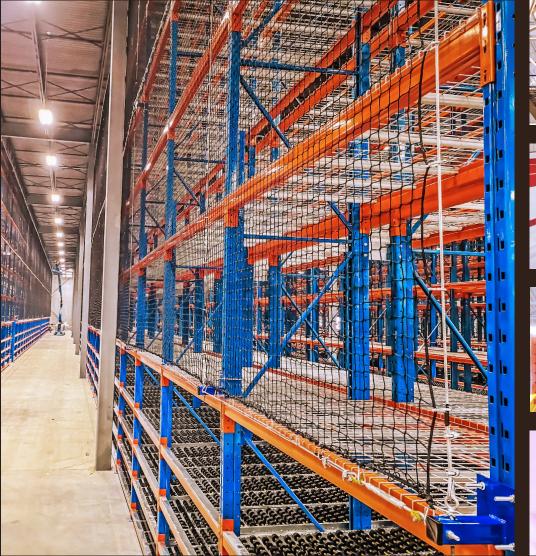


Efficiency and speedy order fulfillment that goes hand in hand with an emphasis on safety



#### RACKGUARD INDUSTRIAL RACK NETTING SYSTEMS

An "engineered" system consisting of custom-fitted netting panels, rigging hardware and brackets.











#### How RackGuard adds Revenue to your Business without extra Expenses and Headaches

#### **SHORTER SALES CYCLE VALUE ADDED PRODUCT**



Fits seemlessly into your existing product offering while adding value and profit for the same sale



Smaller ticket item with a shorter sales cycle and a built in reason to reach out to existing clients

#### **ADDED CREDIBILITY**



Added safety compliance with the backing of our in-house engineering team and 20 year history

# IN-HOUSE ENGINEERING



Our engineers will bring the industry knowledge and experience to meet and exceed all specification and safety regulation requirements.

### NO DIRECT SALES



Products are sold exclusively through our dealer network to our partnered dealers to offer a competitive advantage.

# EXCEPTIONAL SERVICE



Access continual support from our Sales, Engineering, Estimating and the Marketing Co-op program. Custom digital dealer portal available for partnered dealers.

### FAST TURN AROUND



**Expect exceptional customer** service from our team with a response time under 48 hours and on demand delivery for your clients.

# COMPETITIVE PRICING



Meet multiple safety compliance needs with one customizable system at a competitive price. Pricing program available to partnered dealers.

### Manufactured by:



Factory Supply Inc. 8001 Tower Point Drive Charlotte, NC 28227 1-800-977-2005

# INDUSTRIAL HEALTH AND SAFETY SOLUTIONS



PROTECT EMPLOYEES



REDUCE INSURANCE COSTS



# RACKGUARD NETTING SYSTEMS

OSHA COMPLIANT WAREHOUSE RACK NETTING

